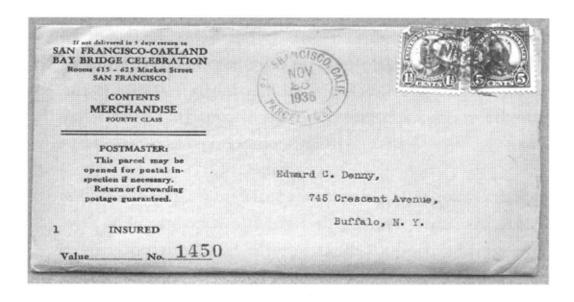
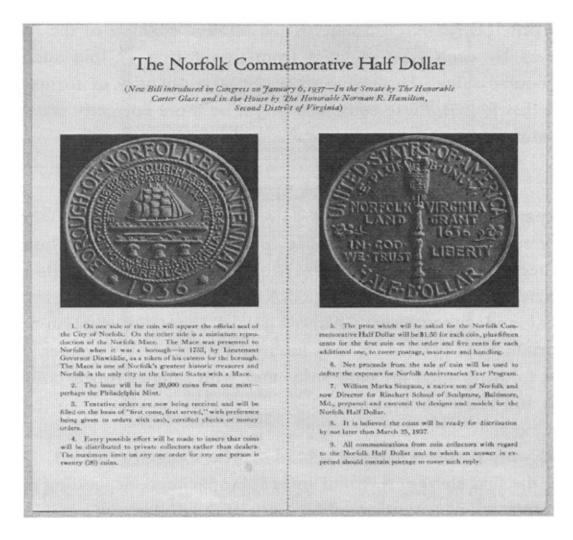
Carson City GSA Memorabilia By Mitchell Yee #RM-0147

Introduction

An interesting way to enhance any Carson City mint coin collection, especially the classic Morgan dollar series, is the addition of memorabilia materials that build context and depth. For example, the classic US commemorative coin collector has the opportunity to add a wide range of materials such as official order forms or official holders and mailers.



(Bay Bridge commemorative half dollar holder.)



(Norfolk commemorative half dollar application.)

Carson City mint coin collectors are fortunate when compared to collectors of other series of US coins because of the fabled General Services Administration (GSA) sales of Morgan dollars in the 1970s and the prodigious advertising and publicity efforts used to ensure the disbursement of over 2 million coins.

The history of the fabled GSA horde of "CC" Morgan dollars and subsequent auction sales have been documented elsewhere (references #1 and #2 at the end of article). The intent of this article is to catalog known GSA marketing materials and perhaps

to inspire other collectors to bring to light other GSA materials not seen previously. An estimate of the relative scarcity of the forms appears by each type gleaned from monitoring on-line auctions and bourse sales. However, given the vast quantity of forms that were distributed, these estimates might be more correctly stated as guesstimates.

Form and Appearance

The early US commemorative coin memorabilia involved almost every conceivable form and shape for order forms, mailers, holders and accessory materials because virtually every issue had its own charter to sell coins. However, GSA auction materials had a similar format and appearance. Almost all of the GSA auction sales materials were printed on 8 ½ inch by 11 inch (letter) paper, with three folds, printed on both sides and with quarter-toned color or black and white photographs.

Coins were encased in either a hard acrylic sonically welded case (the first slab) or a sealed soft Mylar package, depending on the mintmark or condition of the coin. If the dollar was a "CC" mintmarked coin in Uncirculated condition in the hard package, an imprinted certificate accompanied the coin. In the upper right hand of the certificate, a long number was imprinted with the first two digits denoting the date of the coin.

80000785

THE CARSON CITY SILVER DOLLARS



This historic coin is a valuable memento of an era in American history when pooneers were challenging the West. The silver in this dollar was mined from the rich Comstock. Lode, discovered in the mountains near Carson City, Nevada, The Carson City Mint was established there in 1870, and although it was in existablished there in 1870, and although it was in existable for a mere 24 years, it produced many coins which have endured as collectors' items, among them the 13 piece Morgan dollar series of 1878-1893. Their link with an historic period in our nation's history gives these dollars an added appeal.

This coin is an uncirculated specimen of the Morgan dollar, containing ninety percent silver, which somebow survived the massive coin melts of the early 1900's. They were discovered by a Treasury audit in 1964, after nearly a century of obscurity in the vaults.

This issuance by General Services Administration of the last of the uncirculated Carson City dollars will serve for millions of Americans as cherished mementos of a colorful era.

United States Government / 1972

(1880-CC GSA certificate #80000785.)

For example, the card appearing in the photo above contains the number 80000785, denoting the 785th coin dated 1880. Surprising to many established dealers and collectors, GSA cards recently have become collectible, with the cards for the 1879, 1890 and 1891 dates the most valued.

Brochures

The first phase of the GSA sales by mail auction was launched in 1972. Prospective bidders received a brochure proclaiming "The Great Silver Sale" in late November. This form heralded the sale of the 1882, 1883 and 1884-CC Morgan dollars at a minimum accepted price of \$30. This form is scarce but will more often appear without the bid tear-off portion at the bottom. Complete forms are prized and worth at least twice as much as incomplete forms.





("Great Silver Sale" brochure, front and back)

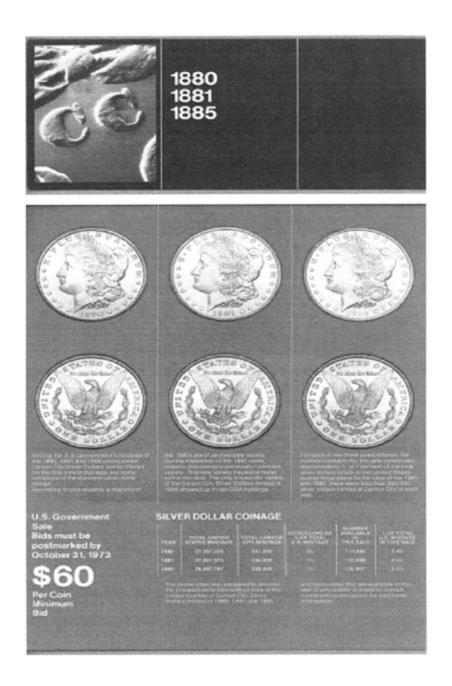
The grand sale of GSA dollars was launched with the tri-fold color brochure with a front logo boldly proclaiming "The Coins That Jesse James Never Got!" superimposed on a color photograph of a large number of silver dollars.



("The Coins Jesse James Never Got" GSA literature, both sides)

This sale marked a significant event in the GSA sales with the first sales of the better dates of 1878, 1890 and 1891 in accompaniment with the mixed-all categories of Circulated and Uncirculated but not meeting GSA quality standards (i.e. toned, tarnished or just different looking) Morgan dollars.

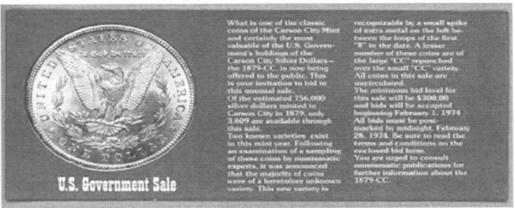
The next series of sales for GSA dollars started in October 1973 with a tri-fold auction form with the three dates 1880, 1881 and 1885 appearing on the front portion.



(1880-CC, 1881-CC, 1885-CC tri-fold auction form)

In early 1974, the fabled 1879-CC auction commenced with an 8-inch by 3.5 inch postcard inviting prospective bidders. This card is very scarce.





(Auction cards for 1879-CC GSA silver dollars)

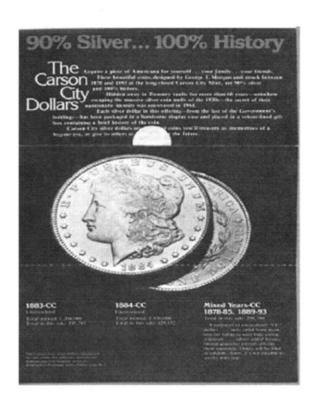
In mid-1974, the next round of GSA sales was announced with a multi-colored tri-fold brochure heralding "The Last of a Legacy". This brochure is the most common GSA form found in today's market. This sale was a major attempt to sell out the remaining "CC" dollars. However, at this time, the market was essentially saturated; and following this auction, sales were suspended until a consensus could be developed on how to liquidate the final portion of the horde.



Carson City Silver Bollars

("Last of A Legacy" order and information form, three views.)

The final phase of the GSA sales was heralded in February 1980 with a highly detailed form that described a convoluted order process in a time when the price of spot silver was highly volatile due to the market manipulations of the Hunt brothers. This form is surprisingly scarce.

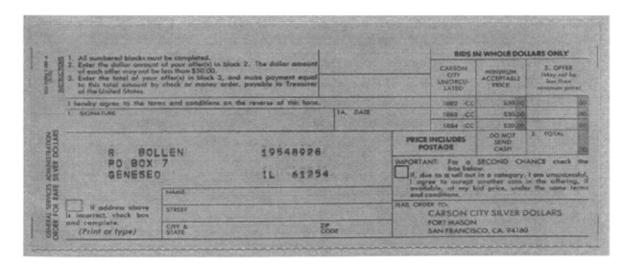




(Form from final phase of GSA sales in 1980.)

The Minors

Minor GSA collectibles include official correspondence, bid acknowledgement postcards, award certificates, and official envelopes. Here's a sampling:



(Bid form from 1973 GSA.)

CARSON CITY SELVER DOLLARS FORT MASON	CARSON CITY SHAPE DOLLARS GREAT SHAYCTS ADMINISTRATION FORT MASON SAN FRANCISCO, CA. 94560	PÓSPIASE AND FREE PRIT U. E. DENERHAL DERFICES ACHEASSTRATION D. E.A601
CARSON CITY SELVER DOLLARS FORT MASON		
CARSON CITY SEVER SOLLARS FORT MASON		
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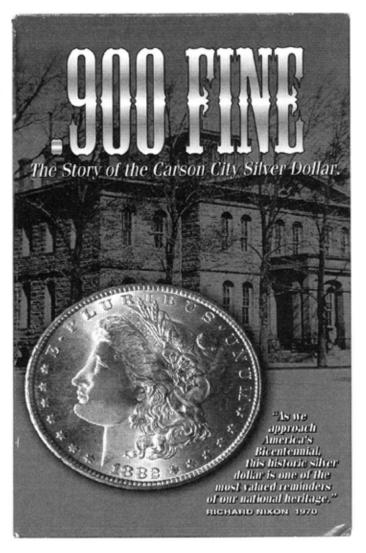
(GSA Envelopes.)

	GENERAL SERVICES AD		CATEGORY	AMOUNT YOU BID	PRICE COIN WAS AWARDED	AMOUNT REFUNDED
ε	CARSON CITY BILVE FOR MAJOR SAN MANORCO, CA ACH COIN WILL BE MAIL	s. 84160				
BIDDER	TS NAME AND ADDRESS	ORDER NO.	- 1			
м	YEE	2203511	80	100.00	60.00	40.0
SAN	FRANCISCO	CA 94121	81	200	0000	40.0
* An externe in the category corumn indicate you requested, you have been awarded this provision as indicated on your order form.		that oue to a sellout of the coin coin under the "second chance"	85			
Category:	MU - Mixed mint mark undrove MG - Mixed mint mark circulate MY - Mixed years	Med: d:	TOTAL AMO	100 d00	00 00 00	TOTAL NEPUND
	GARSON CITY SLIVEN CO SAN FRANCISCO, CA S OFFICIAL BUSINESS ASHA, TO FOR PRIVATE LIST.	EXE VS. OPHERAL SON	ASI MESS PAIG OSS ASMANSI A A SE	ATION I	S MAA	
	SAN FRANCISCO, CA. 9 OFFICIAL BUSINESS	EXE VS. OPHERAL SON		ATION I	3	
	ORDER NUMBER	496 EXC VE OFFERAL DEN OB FURS	CLASS	٣	\$ 121	

(GSA bid form and acknowledgement postcard.)



(Carson City Mint silver dollar sack, 1884)



(.900 Fine Video.)

This video produced in 1971 and re-released to the public in 1998 is a short VHS video documenting the history of the coins and includes film produced during the handling of the GSA Morgan dollar horde in the 1970s.

What's Missing

A regrettable hole in this collection is the dearth of bid forms, either completed or unused. These forms were imprinted with a customer number and the name of the prospective bidder by the GSA.

Finding and Buying Memorabilia

Despite the millions of forms that were mailed out in the 1970s, today's strong prices have not brought large quantities of forms out into the open market. Nevertheless, one should not be surprised with the appearance of forms in quantity if today's strong prices continue. The bourse floor is always a good forum to start the hunt. There are several dealers who appreciate GSA dollars and maintain a stock. Other possible venues are the Web based auction sites such as eBay, Heritage, Teletrade and Yahoo auctions. Although the appearance of GSA memorabilia is infrequent, when they do appear, eBay has been the site of choice.

GSA Memorabilia is not immune to the whims of a market place that prizes condition and originality. In short, prices are substantially higher for intact forms without any detracting features such as stains, writing, folds, or tears.

Human nature is inevitably reflected in all activities where people from all crosswalks of life are involved and even esoteric pastimes such as coin collecting are not exempt. Like their numismatic brethren, counterfeits exist for GSA brochures. The most often copied brochure is the "Last of a Legacy" color brochure. It is possible, but difficult, to distinguish counterfeits from their originals. In the 1970s, color printing technology was much different than today's 21st century printers.

Personal Reflections, With Thanks

I am fortunate to have a semi-packrat father. During the GSA sales, he was certainly much smarter than I when it came to carefully documenting his efforts for each auction. Because the GSA encouraged bidding by multiple members in a household (remember, they had a lot of silver dollars to get rid of), he requested multiple

copies of order forms. More importantly, he kept the unused forms. In the mid-1980s, I had started my US commemorative memorabilia collection. During one of the times when I was sharing that collection with him (probably in the early 1990s), he pulled out his folder of GSA materials and wondered if the contents would be interesting to anyone. You could imagine the dope-slap I gave myself with the words of that great philosopher Homer Simpson, "DOHHH!"

(Images from author's personal collection.)

About the author:

I've been a long time dollar and early commemorative collector. After building and selling a substantial toned commemorative coin and memorabilia collection, I'm rebuilding my neglected GSA collection with Deep Mirror Prooflikes. Got DMPLs? Send them my way!

References:

- #1 Goe, Rusty; *The Mint on Carson Street*; 2003 Southgate Coins, Reno, Nevada
- #2 Sonnier, Brian; "GSA Dollars", http://www.coinresources/articles/gsa.htm
- #3 Van Allen, Leroy and A. George Mallis; *The Encyclopedia of Morgan and Peace Silver Dollars*, 3rd edition, 1991, DLRC Press, Virginia Beach, VA